

Now is a great time to buy and build



BGF has supported over 75 businesses with funding so they can grow by acquiring other companies in their sector.

As the largest growth capital investor in the UK and Ireland, we offer access to M&A finance and expertise to make acquisitions happen. Whether you already have a list of potential acquisition targets or are looking to expand further afield, we can offer guidance and connections to help identify and close the deals that could transform your business.

Buy and build...

- May be the only realistic way for companies in developed economies to expand, especially if you operate in a mature or congested market sector.
- Allows you to enter new markets, expand your range of products or services, gain new customers and obtain new technology.
- Lets you acquire competitors, achieve the benefits of market consolidation, and become an industry leader.
- Can supercharge the value of your business by improving profitability and increasing your exit multiple.



An IT firm with ambition

With a £10 million investment from BGF to fund its buy-and-build strategy, Lincoln-based GCI acquired 12 companies, increasing its headcount from 150 to 500 people. GCI was acquired by Mayfair Private Equity in 2018.

The UK's third largest nursery

Thanks to a total investment of £26 million from BGF, nursery provider Kids Planet expanded its network to 52 sites across the North West and the Midlands. In 2020, its acquisition of nursery provider Kids Allowed turned it into the third largest nursery group



A landscaping company flourishes

A total investment by BGF of £16 million allowed landscaping services firm TCL Group to make seven acquisitions and triple its turnover to more than £70 million. TCL Group was acquired by landscaping and grounds maintenance provider idverde in 2019.

About us

- BGF is the largest growth investor in the world. We've backed more than 350 companies, of which at least 75 used the funding primarily to finance acquisitions. We are able to share our vast experience across all sectors.
- We invest between £1-15 million with significant follow-on funding to support new opportunities.
- We only take minority equity stakes, so you stay in control.
- We've completed over 80 exits to date. We have no set timeframes around exits, meaning business owners have flexibility to exit at the right time for them.
- We have a huge network of board-level non-executives with expertise and connections to share with our portfolio.

We'd be delighted to discuss your growth plans and see if we can support your strategy. If you would like to find out more, please contact us.

BGF